

# OMAN SATS

Newsletter



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Edition12



## IATA GROUND HANDLING CONFERENCE

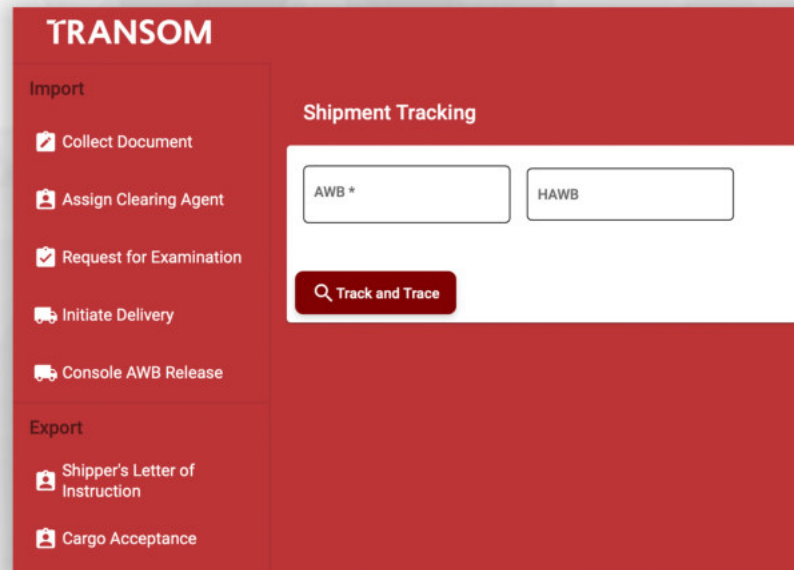
The 2022 IGHC edition was held in Paris from 31 May to 2 June, and focused on improving operational procedures through sustainable agreements and leveraging and empowering the workforce to deliver the agreed solutions. The Conference played an important role as a platform for all the ground handling companies and the airline industry to meet and exchange ideas. One of the most popular discussion themes was regarding how, as an industry, to attract more people to join, especially in the midst of major labor shortage within in the industry.

Oman SATS Team was led by its CEO, Head of Operations and Marketing Team who took the opportunity to meet up with our clients as well as sharing ideas and contacts.

# Trending News

## Webtrack +

To serve our customers better, Web track plus is our new digitalization capability for performing various transactions anywhere through our website. Web Track plus include all the functions which are currently available in our Self -developed self-Service Kiosk. Customers would be able to transact for Import and Export shipments from anywhere with both the payment mode (Credit card and Pre-Deposit) To help our customer, this will not require customers to be physically present at the reception counter, thus providing added convenience to users of our facility. Beside the convenience, there is also saving on manpower.



## Blood Donation

Oman SATS firmly believes in the role of blood donation and its key importance in saving people's lives. Therefore, Oman SATS launched a blood donation day which is part of the SATS CSR activity and it was held at the cargo terminal on 01st August 2022.

The main aim of this campaign was to educate Oman SATS staff about the importance of blood donation and the process of which they can actively be involved in it. Additionally, the campaign is aiming at developing the culture of proactive contribution Oman SATS staff towards the community. Finally, Oman SATS aims to educate the employees about blood donations physical and mental health benefits in the short and long run.

## World Hypertension Awareness Campaign in Oman SATS Terminal

Health and staff welfare are always a priority to Oman SATS, and such programs are being created for staff throughout the year.

Oman SATS conducted a campaign on 15th June 2022 for all its staff to take responsibility of their health through regular checkups and adopting a healthy lifestyle. For the campaign, staff were encouraged to have their blood pressure checked, and to monitor their pressure level on a regular basis.

# Staff Engagement



**Asaad bin Saud Al-Nomani**, a new staff in Oman sats, is ambitious and sees his future in the company in its best form. He depends a lot on himself since his childhood. He made good use of his great potential, and he also used his time and thought to do everything that is good and useful.

He worked in several fields, including the tourism sector, customer service, information gathering and statistics in one of the companies, until he was recently settled in Oman sats company. Asaad sees that Oman sats is a unique company, and compares it to a giant tree with branches and twigs, where the administration forms the main trunk for it, and the staff derive visions and instructions from them, forming the branches of this tree, which makes the tree strong and cohesive in the face of storms that may afflict it, like what happened in the last pandemic.

Asaad Al-Nomani loves a rare exceptional sport, free diving, as he considers it one of the hobbies that helps him to return to his main work in the company with renewable energy, and develops in him a sense of contemplation and meditation, just like the sport of yoga, where he stays away from talking and is satisfied with silence in those abyssal depths, contemplating the large and strange amount of creatures marine in an extraordinary and unique alien world.

Through his long experience in diving, Asaad says that there are two types of diving, free diving and scuba diving. Asaad tends to the second type and is preferred to him for several reasons, including:

- Not to exert yourself while diving, because there is air to breathe normally under water.
- As long as you don't have to worry about whether there is air or not, you will find enough time to meditate and relax.

Asaad also told us about the most important basic equipment used in the second type of diving, which is the regulator, the PCD diving jacket, and the diving suit. It also includes the air cylinder, diving goggles and fins.

For those interested in diving in all its forms, Asaad Al-Nomani directs some necessary instructions for beginners, the most important of which is to have love and passion for it, and thus try it for the first time with the help of specialists, and the diving hobby is a beautiful, distinctive and rare sport.

Asaad spends most of his time moving between his main work in the company, and between practicing his beautiful hobby, and he spends the rest of his time with his family and practicing the hobby of reading.

Al-Noamani advises his fellow colleagues to always be the competent in their work, and to provide all the information in the work environment so that the desired goals are achieved.

# Guest on focus

**Khalifa AlMughairi**, working for Gulf Agency Company (Oman) since 1995, and holding position of a customs clerk in the logistics department, as part of the customs clearance team at the airport. Speaking about the company, Khalifa says that Gulf Agency Company (Oman) was established in 1972, and it is considered one of the leading companies in providing shipping and logistics services in the Sultanate, and provides its services in the ports of Muscat, Salalah, Sohar, Sur, Khasab and Duqm.



The company provides a full range of shipping and logistics services for various sectors in the world. Such as the energy sectors, liquid and dry materials, for various agencies of ships and their fuel supplies and dry-docking support services. The company's experienced team can deal with all types of goods and ships in all Oman ports. Its comprehensive logistics services include freight forwarding, project logistics, road and international transport, and contract logistics, where warehousing operations are supported by the company's integrated facility next to its head office in Al Khuwair.

The company has obtained a lot of quality certificates (ISO 9001), (ISO14001), (ISO 45001), and (TRACE). The company has also been approved as a third-class cargo company for dangerous goods by the Civil Aviation Authority, as it operates a storage area dedicated to flammable liquids. The company is also registered with the Oman Society for Petroleum Services, and obtained a compliance verification certificate, which confirms that its recruitment, health, safety and environment processes and measures meet its stringent standards.

Khalifa has been working in the Gulf Agency Company for more than 27 years. The secret is due to the excellent leadership system followed by the company's management, in terms of supporting all employees in order to achieve individual goals and achievements, and the one team spirit that characterizes all employees, which in turn created a work culture Superb and contributed to the development of staff capabilities in order to provide exceptional services.

Khalifa expects in the next five to ten years, Oman SATS should include a plan supported by specific steps and tools to overcome any difficulties and achieve the desired goals. Through the successful management of airport operations, and the introduction of artificial intelligence and computing techniques, which Khalifa considers the basis of the future, and Oman SATS must play a major role in their application to ensure they continue to evolve in order to advance the freight handling industry.

# Guest On Focus



Khalifa believes that Oman SATS will continue to develop and provide high-quality professional services as it is now, including easy-to-handle technology support in order to facilitate the handling procedures and customs clearance around the clock.

He also believes that the automated system for receiving transactions/electronic payments, automated goods handling using CMS-Web track, the Oman sats mobile app, kiosk machines, and shipment labelling are just some of the innovations the company has introduced to help the companies to operate at the terminal.

Khalifa continues his talk about the importance of cooperation between the two companies, as he confirms that Gulf Agency Company (Oman) works closely with Oman SATS on an ongoing basis, and also confirms the great support they receive from Oman SATS in order to overcome any difficulties or challenges, through the solutions offered. Timely, individual assistance, regular online meetings between the two companies, emails, and social media postings have fueled the company's growth and position in Oman as a pivotal and gateway country to neighboring countries.

Khalifa believes that at the national level, the partnership between Oman SATS and the airport is well known, and the cooperation with the Asyad Group, which the government has entrusted with the implementation of the strategic ambition of the Sultanate to become a global logistics center that supports economic prosperity and attracts investment. It is expected that both companies will work closely in the future, assisting companies involved in developing plans of the government, customs and local authorities in improving the way business is conducted and attracting more investment.

Khalifa thanks Oman SATS and its officials for the efforts made to promote the Sultanate of Oman as a gateway for air logistics.

# Medical info

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The Insurance Policy does not cover the following pharmaceutical products:

- Vitamins and Minerals (unless prescribed as part of treatment).
- Vaccinations.
- Infertility Medications.
- Contraception/ Birth Control.
- Shampoos and soaps (treatment or non-treatment)
- Cosmetics (creams and lotions)
- Supplementary Medicines (iron, calcium, magnesium, etc.)
- General antiseptic solutions (Savion, Dettol)
- Brushes, floss and toothpaste/ Tooth Paste.
- Mouth gargles, mouthwashes, throat sprays, and lollipops.
- baby Formulae.
- Supplies for contact lenses.
- Supportive stockings/ Pantyhose.
- Chest pumps, massagers and exercise equipment.
- Respirators, orthopedic shoes and ankle braces, supporting the feet.
- Mouthguards and braces.

## Safety lesson

### SAFETY CASE

Staff was driving the forklift in loading area when he turned right and mistakenly hit the blue slave pallet and Tanzifco porter was standing on the blue slave pallet fell down and hit his lower back on the blue slave pallet. He also hurt his right arm when he was falling down trying to support his body.

### LESSON LARNED

Staff was not driving carefully and keeping a lookout in his surrounding, porter was standing on blue slave which is wrong as well.

Staff must be more careful while driving any equipment especially near anyone. Porters must stay away from any moving equipment.



# Excerpt

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## Oman Vision 2040

**Characteristics of the Sultanate that help it /qualify it to be in the ranks of developed countries :**

- Political stability
- National Willingness
- Basic infrastructure & logistics
- Legislative & governance frameworks
- Clear aspirations and societal consensus
- Geographic location & natural resources
- Empowered Omanis

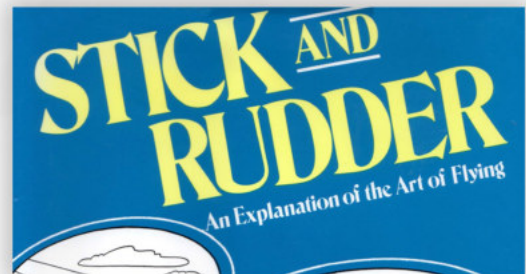


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## Book I read

### Stick & Rudder

Written by: Wolfgang Langewiesche



The book, which was written in 1944, describes the art of flying, and the writer describes how aircraft fly and how pilots should fly them. The book also explains the principles of aviation in a simple and enjoyable way that most readers can understand even without prior experience in the world of aviation, making it the best book in which the reader begins his journey in the world of aviation books.

The book has become a standard reference text for pilots, and composed before the spread of cockpit electronics, navigational aids, and air traffic control radios. The book focuses primarily on the basic skills of an aircraft in its most basic, isolated form.

This book has been on the list of best-selling aviation books for decades, because of its importance, quality, and real scientific usefulness.



# OMAN SATS

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