OMAN SATS NEWSLETTER

TRANSOM
Sats Cargo



Oman Vision 2040

Healthcare System with International Standards to all citizens and residents of Oman.

National Day Celebration

Oman SATS Celebrating the 51th Glorious National Day.

AL Waleed AL Abri

Excellence and commitment to service is at the top of the company's priorities since its establishment.







First of all, I would like to thank all those in charge of this important cultural edifice, for all their tangible efforts to establish it in an honorable and successful manner. I am confident that the success of this monthly newsletter is a results of many sacrifices, for it reach its seventh edition. I am honored to write my humble thoughts and words in its opening.

As long as we talked about sacrifices and success, we can say that reaching them were not and will not be easy at all. This is what happened to many of our employees who started their professional journey with very simple salaries. They worked hard and were able to build their present and future. They made a family, and then they did not wait until they began to think seriously about how to improve their practical conditions. They draw plans and make sure that they are implemented literally. Here, I am pleased to share some strategies through which success can be achieved at the end. Here I am talking about the practical side:

Vision, as an example, you need to be an active employee in the company and be in the a postion to institute changes.

Objectives, and objectives differ from one employee to another depending on his vision.

Plans, the importance of plans is to tell you how to achieve the goals of the vision in a way that does not conflict with the company's vision.

Procedures, what we meant here are the practical steps that the employee can follow in order to achieve all of the above.

In light of the above, and through commitment to them, there is no other known result other than success. We have in our company here many employees, whose names can be associated with success by moving towards a clear vision, achievable goals according to deliberate plans, and balanced steps. There is nothing impossible with work and diligence, with which employees create their future, and achieve their aspirations.

Trending News

Celebrating the 51th Glorious National Day

On November 18, 2021, the company celebrated the 15th glorious National Day, in the presence of Mr. Zakaria Al Saadi, Board Member of Oman SATS, and Acting Chief Financial Officer of Oman Airports, Director of Muscat International Airport Customs at the Royal Oman Police, and a number of company managers. The ceremony started with a simple comic sketch starring Mr. Khalifa Marhoon Al-Riyami, Mr. Hosni Mubarak Al-Salti, and Mrs. Balqees Al Ghafri in which they welcomed the audience and invited them to enjoy the parts of the ceremony. After that the royal anthem was played. Later, Tariq bin Haitham Al-Hinai (son of our staff aged 9) recited verses from the Holy Qur'an.

After that, the honorable member of the company board was invited to deliver his speech on this valuable occasion. He expressed sincere congratulations and blessings to the Supreme Leader and the Omani people.

Then the CEO gave his special speech, in which he expressed his sincere wishes to the Omani people for further progress and prosperity.

After that, Miss. Shaima Al Yahya presented a speech on behalf of the company's staff, written by Miss. Manal Al Subhi. She welcomed everyone and thanked them for accepting the invitation, praying to God Almighty to restore this occasion where his Majesty and Omani people are in good health and wellness.

Then a video (Promise and Achievements) was shown, in which it reviewed each of the challenges and achievements that the Sultanate witnessed since the dawn of its emergence under the leadership of the late Sultan Qaboos bin Said, until His Majesty Sultan Haitham took over and the achievements that comes true.

After that, the larynx of Al-Wateen Al-Mammari chanted a patriotic poem in which she enumerated some of the achievements of the blessed Renaissance. After that, a video was shown (What did they say?), where a group of staff recorded their sincere feelings and congratulations to the Omani people on this great occasion.

Then the celebration event concluded with a final comic sketch show where they thanked everyone for attending the ceremony and invited them to cut the party cake and then have the Omani sweets and coffee. Mrs. Amal Al Muqbali and Mr. Hayan Al Ghannami were the presenters while Mr. Muneer Al Balushi and Mr. Ibrahim Al Zadjali were incharge of the monitoring the event.



Guest on focus

Tell us about your career?

Al-Waleed bin Zaher bin Suleiman Al-Abri holds a Bachelor's degree and a Master's degree in Business Administration. I am currently working in TRANSOM Catering as Senior Manager of Commercial Affairs, where I joined Oman Aviation Services (Oman Air) in 1997 in the Catering Unit in the Food and Beverage Department until the year 2000. Then I moved to the Operations Department and worked in several jobs until 2009.

In 2009, I was transferred to Oman Air, the commercial department, under flight services, and in 2012 I was appointed as a Manager of product development for flights. In 2015 I was asked to establish and manage a new department specialized in monitoring the quality control of services and products for the flights.

Through your current experience, how were you able to overcome the challenges you faced during the outbreak of the Corona Virus pandemic?

TRANSOM catering has made an expansion plan for businesses outside of aviation so that it provides catering services to major companies and institutions, as well as creating partnerships and relationships with small and medium enterprises to enhance revenues and raise the level of quality in the local market.

We also directed to work in the non-air traffic catering sector, by creating job opportunities and supporting the sector in the process of improving manufacturing quality and facilitating the export of fresh food products.

What are the references you rely on in training your employees?

It is based on global standards in food safety, health and environmental safety:

HIGHFEILED, TRAIN THE TRIANER, NEPOSH, ISO 45001, HA SWA 1974, ISO 22000



What is the ideal way to market the catering sector?

Marketing the catering sector is done by identifying the target customers, and as we know that Transom Catering is the only provider of aircraft catering services at Muscat International Airport, so we are keen and focus on the importance of providing high quality meals to travelers from different countries through which it helps us to market our products and attract new destinations.

We also work on marketing products through social media programs and affiliated channels, as well as keeping up with and applying everything new related to the sector regionally and globally.

And keenness to participate in conferences and events related to the sector, through which services and products are presented, expand relations and create channels of exchange and joint cooperation.



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Staff Engagement

At the beginning we would like to know who is Hayan?

Hayan Hamed AL Ghannami, a graduate of a Bachelor's degree in IT, and a graduate of Crew Assistant from the United Arab Emirates. I joined Oman Air in 2012, where I started in documentation section for five years. Then I moved to the customs declaration system Bayan, and an assistant supervisor. I moved to Delivery Department after sometime, and currently I'm working in Tracing Unit.

What is the most difficult challenge you have faced during your work here?

The most difficult period was my work at the delivery department, where I worked at the height of the spread of the Corona virus (Covid 19). I worked alone for about three and a half months. I had no experience in this department, with a small number of Drivers and porters. However, the CEO and COO were constantly following up on the department duties. The pressure was so great for 12 hours, and the warehouse was full. At that time, I had no chance to go on leave or delay the work. It was one of the most difficult periods besides not being able to meet my family or friends.

Away from work, how do you spend your time after work?

I have a simple business that I consider as a hobby at the present time. Buying and selling used cars. I love cars and like to change my cars from time to time. I had a greater interest, and I could invest those profits to buy more cars, and so on, all of that was enough to make a large knowledge base. Starting with the major owners of car showrooms, and dignitaries interested in this type of business from inside and outside the Sultanate.

The summary of my business is to import cars that are broken or have an accident. I carry out some maintenance operations here in Oman, and then I sell them while providing the service of clearing their transactions from government agencies.



What are your expectations for Cargo in light of the developments that it has witnessed so far?

The cargo sector in the Sultanate is in a continuous and permanent development. I believe that more airlines will operate their flights in the near future, or that these airlines begin to conclude code share agreements to transport some goods to the Sultanate, such as what happened recently with Air France. All of this will have a positive impact on the Aviation sector in general, and the cargo sector in particular.

What are your future ambitions?

I aspire to open a car cleaning and polishing shop and a car showroom. The idea of the car showroom did not get any support from my family and friends. It is a big project that requires great preparation and a large capital. So, now all my direction, God willing, is to open a car cleaning and polishing shop. I will add some new and unique ideas to the store.

Last word?

Everyone is aware that life is passing by, and every person must use all moments of his life to refine and develop his creativity and talents. Before that, a balance must be made between family, work and private duties. Life is very short and difficult, and it needs credibility, smile, and good understanding between people.

Oman Vision 2040

Leading Healthcare System with International Standards

An inclusive and equitable healthcare system should cover all of Oman governorates, with the participation of government, the private sector, and civil society. This coverage should include more medical specialties and specialized medical institutes and universities to develop medical staff of various specializations. The desired healthcare system should follow international best practices in accreditation, be it in medical services, healthcare centers, medical laboratories or medical personnel.

A new necessary culture will emerge to redefine the relationship between citizens and healthcare institutions. Community awareness will increase regarding the concept of health being the responsibility of all, and technology will play a key role in delivering medical services and preventing diseases, ensuring communication and raising awareness about health and healthcare services. Technology will also help to overcome geographic and distance barriers to ultimately deliver world-class health services to all citizens and residents of Oman.

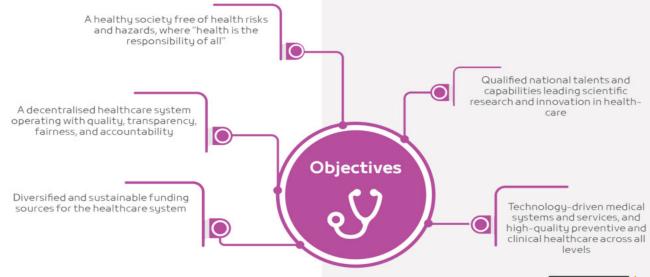
Medical Info



Benefits Under Medical Insurance (National Life & General Insurance) **Dental Treatment**

The insurance company provides insurance coverage up to 300 riyals (Three hundred Omani Riyals) per person for each insurance year on various dental diseases as follows:

- Dentist's Consultation.
- Diagnostic Procedures.
- Related Prescription.
- Extractions.
- Dentures, Bridges.
- · All type of fillings includes amalgam, composite and glass ionomer fillings.
- · Gum and root canal treatment and crown. Cleaning, scaling and polishing (only once per year per eligible member).







Excel Tips:

In the prevailing daily work environment, the best way to maintain your work is to try to use all the features of some office programs and applications. One of the most important and famous of these programs is Excel.

Microsoft Office Excel is a program used to create spreadsheets, lists, budgets, and graphs. It is useful for data processing, and is used to perform advanced calculations. The program was designed by Microsoft and is considered one of the most widely used programs in the world. It increases the number of its users About 750 million users worldwide.

Some employees may be better and more skilled in using this software to perform their primary job functions.

In this series, we will review some facts about this program and some commands that will enable you to work with it with skill.

Duplicate data removal

Select all the cells and go to the "Data" menu, then click on the "Remove duplicates" option. You can set the program to check specific columns, but you will often need to check the entire file, in the end press OK.

Recover Lost (Excel) Files

Head to the "File" menu in the toolbar, then choose "Info" window, then click on "Manage Workbook", then you will see the option to "Recover Unsaved Workbooks", and when you click on this option, you will find a list of files which are not saved. You can restore them by clicking on them and choosing Open.



Case study 1:

Export department Driver was transferring ULD containing cargo weighing 1182kg from airside station no.2 to container dolly. He locked the dolly to secure the container but when he pulled the container dolly fell on the ground due to the locking mechanism got loose. Due to this incident container got damaged.

Lesson learned:

To ensure the safety measures in all areas are followed and proper towing procedures are being maintained at all times.

Case study 2:

A Driver was turning his forklift left side, when a handyman was moving a bit closer at the side of the forklift. The tire hit the handyman resulted in a minor injury.

Lesson learned:

Keeping a 1m distance away from the side of the forklift is a safe side in all types of forklifts. All our drivers should take that into consideration.

occupational regulations

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